

INDUSTRY International

Products

Company News

part of a repeat order of Abelson "Swap Body" remountable containers for BEA being assembled at the Sheldon, Birmingham, works of Abelson Motors Ltd. Mounted on standard TK Bedford chassis, they are used to move freight between aircraft and transit sheds. Lockable roller shutters at both ends of the reversible containers ensure security of the contents and also allow access through lined-up containers



Spraymat for the F104S English Electric Spraymat ice protection has been selected for the F104S Super Starfighter being manufactured by Fiat in Italy. Prefabricated Spraymat heaters for the engine air intake scoops will be manufactured at English Electric's Luton Works and Spraymat directly applied to other intake components sent from Italy. The order for the F104S was placed with English Electric's Special Products Group by SIAI-Marchetti of Sesto Calende (Varese), Italy, who are co-producers with Fiat.

Deliveries from Luton of Spraymat components for the Concorde are now in progress. In this, the most advanced application of the Spraymat system, it will provide mainplane and engine intake protection.

Miniature 10A Relay An hermetically sealed miniature 10A relay, which it is claimed can operate over a temperature range of 190°C (minus 65° to plus 25°C) and can withstand shocks of up to 50g and lasting for 11 milliseconds, has been produced by Elliott-Automation's Aircraft Relay Division.

The new relay, the Type XA, is a two-pole change-over device which measures approximately 1in x 1in x 0.5in. It is capable of switching a 10A current and meets the requirements of DEF.5165 and BS2G100. The contacts are gold-plated to give consistently low

contact-resistance at low levels with no decrease in reliability under full contact load. Sensitivity is about 500mW and "operate" and "release" times are nominally 7ms.

Allison Agents The Allison Division of General Motors has appointed three general-aviation service organisations to provide commercial service support for the Model 250 turboshaft helicopter.

Airwork Corporation of Millville, NJ, has been chosen for the eastern United States and for Latin America. Serving the Midwest will be Southwest Airmotive of Dallas, Texas. The far-western states, including Alaska and Hawaii, will be covered by Aviation Power Supply Inc, of Burbank, California.

IN BRIEF

The **Garrett Corporation's AiResearch Manufacturing Division**, Los Angeles, has been selected to develop a lightweight central air data computer for the Fiat G91Y attack and reconnaissance aircraft. The contract calls for AiResearch to deliver first prototype units this month. Subsequent units will be produced by Microtecnica, a Garrett licensee in Turin, Italy.

A new micro-oscillator, Type F3185, has been developed by **Marconi**. Completely sealed inside a tiny transistor

can, this unit is by far the smallest in the Marconi range of solid state, packaged oscillators, which provide design engineers with a comprehensive selection of low-cost "ready to use" oscillators for a wide variety of tasks.

Electro-Hydraulics Ltd, Warrington, Lancs, have received what is said to be the largest single order for automatic door controls placed in the UK. Sixty sets of automatic door controls, costing £31,000, have been ordered to operate bi-parting sliding doors in the new North-East passenger terminal at present under construction at Heathrow Airport.

PEOPLE AND POSTS

Mr Ivan Stewart has joined Rocket Research Corporation as a design engineer; he will be associated with the design of monopropellant hydrazine rocket engines.

Airmed Ltd of Harlow recently announced the appointment of Mr John P. Lamont as marketing manager for their aircraft products and medical divisions.

Mr George H. Doust, director of The Plessey Company's Australia Group, is returning to the UK to take up the post of director of the Plessey Components Group. Mr Geoffrey P. Adamson has been made general manager of The Plessey Company of Canada.

CONTRACTS: THE CBI VIEW

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The Public Purchasing Policy Committee will consider at its meeting on April 17 what policy should now be adopted in dealing with the Government on contract provisions concerning equality of information. The committee may not be ready to make a recommendation, or even a report, to the council in April, but has to endeavour to complete discussions and negotiations with the Government by the end of May. An undertaking to this effect has been given by the Director-General to the Chief Secretary to the Treasury.

Profit Formula The Government's lack of enthusiasm about reviewing the profit formula meant that industry had unavoidably to take the initiative. On inquiry, the CBI found that

only SBAC and EEA among trade association members wished to put up a case in detail: they briefed a leading accountant to prepare and present their respective submissions and proposals. Because of the considerable importance of this review to many other industries, the CBI has taken a close interest in developments (through the chairman of the Public Purchasing Policy Committee) and is meeting one-quarter of the accountant's fees and charges. Documents were sent to the Treasury at the end of December, and preliminary discussions have begun.

Future Developments There is essentially a connection between the three sets of negotiations between Government and industry—on overheads, contract conditions, and the profit formula—but the stage has not been reached at which the several negotiations should be formally co-ordinated. Indeed, the Government view is and always has been that the contract conditions and profit formula revisions must be dealt with as wholly separate matters.