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Tenders

ETHIOPIAN AIRLINES ENTERPRISE

Invites Bidders for
Consultancy Services



BACKGROUND

Ethiopian Airlines Enterprise ("ETHIOPIAN") is seeking a reputable international firm ("Bidder") to enter into a contract to undertake consultancy services for repositioning of the airline.

Ethiopian Airlines, a 100% state owned enterprise, started its first international operation in 1946. The airline currently operates an all Boeing jet fleet of B737's, B757's and B767's and serves 44 international and 27 domestic stations.

CONSULTANCY SERVICES

Ethiopian Airlines plans to achieve sustained and sound profitability and strong competitive position by providing innovative products whose price and quality strongly contribute toward making the airline a leading player in Africa. The Board of Management of Ethiopian Airlines intends to develop and implement a medium (five years) and long-term (fifteen years) strategic plan by involving a consultant. Interested international firms are, therefore, invited to participate in the bid.

BID DOCUMENTS AND TIME-TABLE

Bid documents can be obtained until June 23, 2003, by contacting the ETHIOPIAN head office listed below, at a cost of USD 500.00. Bidders' familiarisation visit and workshop will be held on July 14 and 15, 2003, starting at 10.00 a.m. at ETHIOPIAN's main head office in Addis Ababa, Ethiopia. Proposals will not be accepted from bidders who do not attend the workshop. Proposals are due by August 7, 2003 before 17.00 hrs, local time. No bid will be accepted after the deadline. ETHIOPIAN reserves the right to reject any proposal or cancel the bid.

CONTACT DETAILS

Bid documents can be obtained from the following:

Mr Kinfe Kahssaye,
Executive Officer, Corporate Planning and Development
Ethiopian Airlines,
P.O. Box 1755, Addis Ababa, Ethiopia
Tel: (251-1) 63-12-07 Fax: (251-1) 61-14-74
Email: kinfek@ethiopianairlines.com

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